



# Licensed PDP Representative Course

The PDP certified representative course is a stimulating and in-depth learning experience that provides the knowledge and skills for using the PDP Integrated Management System. It covers the fundamental concepts of understanding people based on PDP's extensive and valid research. The focus is marketing, selling, training and implementing the proven applications that meet your client organization's specific objectives and needs.

## Certification Course Focus

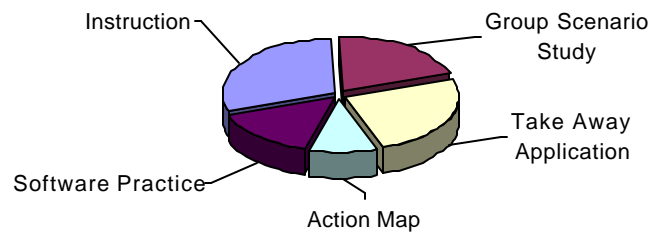
Preparing PDP Representatives to:

- Sell PDP to clients
- Train clients for effective use of PDP
- Develop clients' optimum success by conducting implementation workshops

## Certification Course Agenda

- Learn the fundamentals of the PDP Integrated Management Systems
- Prepare to deliver training programs to PDP clients
- PDP marketing and selling strategies

### Certification Breakdown



## Materials

- PDP Tutorial (*with facilitators guide*) covering ProScan®, JobScan®, and TeamScan® modules
- Managers Strat-Map® (*with facilitators guide and Power Point CD*)
- Team Dynamics Strat-Map® (*with facilitators guide*)
- Technical manual including research monograph, validation study, disparate impact study and supporting information
- PDPNet User's Guide for software operations

### Schedule 2004

November 16-19

4 days



# Registration Form

## Licensed PDP Representative Course

Name:

Mr.  Ms.  Dr.

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Title:

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Company:

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Address:

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City:

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State:

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Country:

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Zip:

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Telephone:

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Fax:

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Email:

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Form of Payment:

AmEx  MC  Visa  Discover  Diners Club

Card #:

Exp:

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Signature:

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### Registration

Please register additional attendees separately. Copies may be made of this registration form.

Registration can be made by:

**Phone**—Please complete the registration form and have this information available when you call PDP registration staff—719-687-6074 x100

**Fax**—Please complete the registration form and fax to—719-687-8587

**Mail**—Send completed registration form to—PDP, Inc., 750 E. Hwy. 24, Bldg. I, Woodland Park, Colorado USA 80863

<b>Schedule 2004</b>
<input type="checkbox"/> November 16-19 4 days
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